



# PERFORMANCE ANXIETY?

Poor IAQ and the associated health risks have led to lawsuits in all regions of the country. **Insurance claims and litigation over IAQ problems stemming from mold have seen incredible growth.** Multiple parties, from home builders, engineers, general contractors, subcontractors and equipment manufacturers, have been implicated. Between health costs and remediation expenses, damages frequently run into six and seven figures.

Mold can grow when there is excess moisture; if moisture is controlled, mold is controlled. **Ventilation can control excess moisture.** Bathroom ventilation must intermittently mitigate shower moisture, the single largest strong source of contaminating moisture in the home. Most building codes require at least 50 CFM bath fans. However many builders have been surprised to learn that their 110 CFM rated fans are failing the 50 CFM performance test. They didn't realize that the static pressure of a duct system can seriously affect airflow rates.

In fact, a recent Lawrence Berkeley National Laboratory study found that **48% of the bathroom exhaust fans evaluated failed to meet ASHRAE 62.2 required air flow** for bathroom exhaust. It is now more important than ever to verify that the fans that you install are performing and you can trust that Panasonic is here to help by providing you with a **FREE airflow meter!**

## — THE **DON'T TRUST, VERIFY** PROMOTION —



### How does it work?

- Register to receive a **FREE ABM-100 airflow meter (\$45 value!)**
- Panasonic will send you a meter and also provide you training on how to use it to easily test the installed performance of your fans and verify that they comply with the latest green building codes and standards. **Request your FREE airflow meter at [us.panasonic.com/donttrustverify](http://us.panasonic.com/donttrustverify)**

**Panasonic**

#### Terms & Conditions

1. Promotion runs from 10/15/2015 through 3/31/2016. 2. Includes a **FREE** ABM-100 airflow meter. 3. **DON'T TRUST, VERIFY** request must be placed at [us.panasonic.com/donttrustverify](http://us.panasonic.com/donttrustverify). 4. Airflow meters will be sent to you and Panasonic will provide training on how to use the product. 5. On-site ventilation airflow meter training will be managed by Panasonic. 6. Promotion is only available to qualified home builders, contractors, engineers and specifiers. 7. Only One airflow meter will be given per customer. 8. Panasonic reserves the right to alter/cancel the **DON'T TRUST, VERIFY** promotion at any time without notice.